

Alexandre CAMANINI

Cybersecurity Governance – Manager

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PROFILE

An experienced and performance-oriented leader with a global footprint in technology and operations. With a strong focus on customer-centric approaches, I specialize in managing diverse project portfolios and driving process enhancement, optimization, and standardization. Recognized as an energizing catalyst, I consistently nurture high-performing teams and foster collaborative environments. My career highlights encompass successful project management, steering international teams, and crafting impactful business and recruitment strategies. I have a strong history of consistently achieving exceptional results in governance.

Starting in early 2024, I will begin living in New York City under an L2 Visa.

PROFESSIONAL EXPERIENCE

Sopra Steria I2S, Paris, France

Business development leader for Cybersecurity Governance

January 2023 to Present

In charge of the Governance team (7M€ turnover, 50+ people and 11 directly managed, 25+ projects, 10+ hiring):

- Successfully directed a program for improving CSIRT maturity for 10 ministries (10 consultants, 3 project managers, 2450 days), developing a collaborative environment and seamless team coordination.
- Craft and deliver compelling commercial presentations in close collaboration with the sales team.
- Implement a robust recruitment strategy, successfully onboarding 15 new team members while refining internal communication materials to enhance team efficiency and integration.
- Prepare internal and external speeches (seminars, trainings, and pitches) tailored for customers.
- Directly manage a team of 8 managers (weekly stand-up, monthly check-up, performance & financial review).
- Develop a coherent strategy focused on Profit and Loss management and product enhancement, strategically aligning communication, marketing, and recruitment efforts to drive organizational growth and success.

EVA Group, Paris, France

Governance, Risk, and Compliance (GRC) – Manager

April 2012 to December 2022

While serving as a Senior Consultant, I managed the business line GRC and Project Management.

- **Infrastructure Project Manager** | CHANEL | 20 months:
 - Led and executed complex IT technical projects for CHANEL Global IT, overseeing the successful deployment of WMS, WCS, and advanced mechanization solutions within their workshops.
 - Spearheaded a collaborative cybersecurity initiative between the team and the CISO, enhancing global awareness and maturity.
- **IT Network and Security Manager** | CELINE | 7 months:
 - Managed a team of three experts (architects and cloud infrastructure) and collaborated with global offices to strengthen relationships and identify growth opportunities.
 - Formulated a global roadmap outlining the trajectory for future developments and projects.
 - Efficiently orchestrated the deployment of 50+ guest Wi-Fi networks while renegotiating provider contracts, resulting in cost reduction and notable enhancements in service quality.
 - Expanded customer support coverage by seamlessly integrating a new contractor into the existing Network and Telecom support framework.

- **Network Team Manager | LVMH | 33 months:**
 - Orchestrated the operation of LAN, WAN, Security, Cloud proxy, and DNS for 12 Telecom Nodes, supporting international offices and maintaining the infrastructure for the Maison Moët Hennessy.
 - Oversaw the relationship with the LVMH and MH, achieving a 20% enhancement in Key Performance Indicators (KPIs) while establishing Steering Committees, Improvement Committees, and a comprehensive service catalog.
 - Successfully developed a collaborative approach within the team and customer's team to increase infrastructure performance and efficiency.
 - Crafted a customer-centric strategy focused on accelerating project delivery and optimizing maintenance processes, effectively reducing time to market.
 - Supervised the daily operations of a global team of 10 technical experts across APAC, EMEA, and AMER regions, overseeing individual development, conducting team meetings, facilitating certifications, and managing recruitment initiatives.
- **Network and Telecom Engineer and Project Manager | Louis Vuitton | 26 months:**
 - Oversaw WAN access services (fiber, DSL, satellite) for all LVM EMEA. Achieved a 20% cost reduction, implemented lifecycle forecasting, and improved invoicing processes in collaboration with multiple ISPs.
 - Implemented Cisco WAAS + Akamai on 35 sites (Stores, Workshops, HO) spanning 10 countries.
 - Managed business-critical projects, including seamless site relocations and openings, improved network availability through the replacement of EoL devices, provided customer connectivity via guest Wi-Fi across 75+ sites (inclusive roll-out, contract management, KPIs creation, customer portal design), and optimized Run and Build processes.
 - Partnered with the CTO to craft the strategic 'Network' project roadmap.
- **Manager of the Network & Telecom operational team | Heineken | 36 months (4 engineers)**
 - Managing several projects: logistics platforms relocation, WAN migration across 90+ sites, WAN accelerators deployment using IPANEMA probes, infrastructure renewal for 90+ sites, and SIP Trunk deployment.
 - Contributed to developing Network, Telecom, and Support services by creating Quality Service Plans, defining service catalogs, establishing KPIs, generating action reports, and leading Steering Committees.
 - Led a team of 4 engineers responsible for Network and Telecom services, orchestrating efforts to standardize Operational and Technical procedures.
 - Boosted operational efficiency by spearheading a global improvement task force focused on support services (creating categories, forms, procedures, and training). Resulted in a 45% reduction in processing time and a 30% increase in tickets processed by Tier 1 support.

LANGUAGES

Proficient in French, English, and conversational in German.

EDUCATION

Telecom Nancy (Nancy, France): Engineering School Degree (2012)

INTERESTS

Swimming (competition for 10 years), climbing, tennis.