

Alexandre CAMANINI

Cybersecurity Governance – Manager

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PROFILE

An experienced and performance-oriented leader with a global footprint in technology and operations. With a strong focus on customer-centric approaches, I specialize in managing diverse project portfolios and driving process enhancement, optimization, and standardization. Recognized as an energizing catalyst, I consistently nurture high-performing teams and foster collaborative environments. My career highlights encompass successful project management, steering international teams, and crafting impactful business and recruitment strategies. I have a strong history of consistently achieving exceptional results in governance.

Since January 2024, I have lived in New York City, Manhattan, under an L2 Visa (no sponsorship required).

PROFESSIONAL EXPERIENCE

Sopra Steria I2S, Paris, France

Business development leader for Cybersecurity Governance

January 2023 to January 2024

- Developed the Governance team (7M€ turnover, 50+ people and 11 directly managed, 25+ projects, 15+ hiring)
- Successfully directed a program for improving CSIRT maturity for 10 ministries (10 consultants, 3 project managers, 2450 days), developing a collaborative environment and seamless team coordination.
- Crafted and delivered compelling commercial presentations in close collaboration with the sales team.
- Implemented a robust recruitment strategy, successfully onboarding 15+ new team members.
- Refined internal communication materials to enhance team efficiency and integration.
- Prepared internal and external speeches (seminars, training, and pitches) tailored for customers.
- Directly managed a team of 8 managers (weekly stand-up, monthly check-up, performance & financial review).
- Developed a coherent strategy focused on P&L management and product enhancement, strategically aligning communication, marketing, and recruitment efforts to drive organizational growth and success.

EVA Group, Paris, France

Governance, Risk, and Compliance (GRC) – Manager & Senior Consultant

April 2012 to December 2022

- **Infrastructure Project Manager | CHANEL | 20 months:**
 - Led and executed complex IT technical projects for CHANEL Global IT, overseeing the successful deployment of WMS, WCS, and advanced mechanization solutions within their workshops.
 - Spearheaded a collaborative cybersecurity initiative between the team and the CISO, enhancing global awareness and maturity.
- **IT Network and Security Manager | CELINE | 7 months:**
 - Managed a team of three experts (architects and cloud infrastructure) and collaborated with global offices to strengthen relationships and identify growth opportunities.
 - Formulated a global roadmap outlining the trajectory for future developments and projects.
 - Efficiently orchestrated the deployment of 50+ guest Wi-Fi networks while renegotiating provider contracts, resulting in cost reduction and notable enhancements in service quality.
 - Expanded customer support coverage by seamlessly integrating a new contractor into the existing Network and Telecom support framework.
- **Network Team Manager | LVMH | 33 months:**
 - Orchestrated the operation of LAN, WAN, Security, Cloud proxy, and DNS for 12 Telecom Nodes, supporting international offices and maintaining the infrastructure for the Maison Moët Hennessy.

- Oversaw the relationship with the LVMH and MH, achieving a 20% enhancement in Key Performance Indicators (KPIs) while establishing Steering Committees, Improvement Committees, and a comprehensive service catalog.
- Successfully developed a collaborative approach within the team and customer's team to increase infrastructure performance and efficiency.
- Crafted a customer-centric strategy focused on accelerating project delivery and optimizing maintenance processes, effectively reducing time to market.
- Supervised the daily operations of a global team of 10 technical experts across APAC, EMEA, and AMER regions, overseeing individual development, conducting team meetings, facilitating certifications, and managing recruitment initiatives.
- **Network and Telecom Engineer and Project Manager** | Louis Vuitton | 26 months:
 - Oversaw WAN access services (fiber, DSL, satellite) for all LVM EMEA. Achieved a 20% cost reduction, implemented lifecycle forecasting, and improved invoicing processes in collaboration with multiple ISPs.
 - Implemented Cisco WAAS + Akamai on 35 sites (Stores, Workshops, HO) spanning 10 countries.
 - Managed business-critical projects, including seamless site relocations and openings, improved network availability through the replacement of EoL devices, provided customer connectivity via guest Wi-Fi across 75+ sites (inclusive roll-out, contract management, KPIs creation, customer portal design), and optimized Run and Build processes.
 - Partnered with the CTO to craft the strategic 'Network' project roadmap.
- **Manager of the Network & Telecom operational team** | Heineken | 36 months (4 engineers)
 - Managed 10+ projects: logistics platforms relocation, WAN migration across 90+ sites, WAN accelerators deployment using IPANEMA probes, infrastructure renewal for 90+ sites, and SIP Trunk deployment.
 - Contributed to developing Network, Telecom, and Support services by creating Quality Service Plans, defining service catalogs, establishing KPIs, generating action reports, and leading Steering Committees.
 - Led a team of 4 Networks and Telecom engineers (weekly stand-up, service review).
 - Orchestrated global efforts to standardize Operational and Technical procedures.
 - Boosted operational efficiency by spearheading a global improvement task force focused on support services. Resulted in a 45% reduction in processing time and a 30% increase in tickets processed by Tier 1 support.

LANGUAGES

- Proficient in French, English, and conversational in German.

EDUCATION

- **Telecom Nancy** (Nancy, France): Engineering School Degree (2012)

CERTIFICATIONS

- Cybersecurity: (ISC)² CC
- Infrastructure: Cisco CCNA, Palo Alto ACE, Zscaler (ZCCA-IA, ZCCA-PA)

KEY COMPETENCIES

Program Management | Leadership | Simplifying Complexity | Business Operations | Technology Strategy | Project Management | Process Innovation | Problem Solving | Budget Management | Negotiation | Team Building | Integration | Shared Services | Business Continuity | Change Management | Interpersonal Skills | Management | Communication | Governance | Collaboration | Network Infrastructure | Cloud Technology | Cybersecurity | Resource Management | Agile Methodology | Communication | Business Development

INTERESTS

Swimming (competition for 10 years), climbing, tennis.